



MEMBERSHIP DUES & FEES - FY '20

Effective October 1, 2019 - September 30, 2020

MEMBERSHIP JOINING FEES

CATEGORY	COMMITMENT	FEES
*FULL	10-Year Option	\$65,000
*GOLF	10-Year Option	\$70,000
*TENNIS	10-Year Option	\$70,000
*SOCIAL ONLY		\$85,000
*PRIOR POLO OWNER (PPO)		\$20,000

The PPO rate applies to current Polo owners or residents who have left Polo and purchase again within 15 months.

*Social Membership Mandatory

3-Year Financing (Excludes PPOs)

Interest-free financing for the Membership Joining Fee is available to new Polo Members only. With this option, 50% of the Membership fee is due at closing, 25% is due one year later, and the remaining 25% is due two years after closing.

10-Year Option

The 10-year Option refers to the golf and/or tennis portion of the Membership, and provides the ability to convert to year-to-year participation after the 10-year period expires.

Joining Fee Discounts

Average Age of 55 or Below - \$10,000 discount

Legacy I - 25% discount off joining fee (applicable only to vertical family of current Polo Members - not spouses)

Legacy II - \$0 joining fee (eligible only on Memberships bequeathed to a vertical family member or spouse via trust or will, either during one's lifetime or upon a Members' death.)

ANNUAL MEMBERSHIP DUES

	Social Only	Social w/Tennis	Social w/Golf	Social w/Full
ANNUAL	\$16,160	\$17,743	\$24,454	\$26,037
TAXES	\$0	\$111	\$581	\$692
TOTAL	\$16,160	\$17,854	\$25,035	\$26,729

DUES AT THE POLO CLUB ARE PAID MONTHLY

MONTHLY DUES	\$1,347	\$1,488	\$2,086	\$2,227
SOCIAL CAPITAL ASSESSMENT	\$185	\$185	\$185	\$185
SOCIAL CLUBHOUSE REONVATION ASSESSMENT	\$85	\$85	\$85	\$85
GOLF CAPITAL ASSESSMENT	-	-	\$93	\$93
MONTHLY PAYMENT	\$1,617	\$1,758	\$2,449	\$2,590

TOTAL ANNUAL COSTS	\$19,404	\$21,096	\$29,388	\$31,080
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MEMBERSHIP TRANSFER FEE

Membership Transfer Fee (New Buyers) \$1,016

Membership Transfer Fee (PPO)

\$963